SETAC RECOMPETITION

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WHAT IS SETAC?

Space and Missile Defense Command

SETAC - Systems Engineering and Technical Assistance Contract

Current Primes:

- CSC
- MEVATEC
- NRC
- TBE

SMDC SETACs Support:

- SMDC in Huntsville and Washington DC
- PEO-AMD in Huntsville and Washington DC
- HELSTF
- ARSPACE
- Related OGAs in Air, Space, and Missile Defense Arena

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WHAT IS SETAC?

SETAC's Six Functional Areas:

- Requirements Definition, Integration, and Planning
- Technology Development, Assessment, and Validation
- Threat Estimation/Projections
- Weapons Lethality and Effects Estimation
- Engagement Simulation and Interfacing
- Program/Project Analysis, Evaluation, and

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STATUS OF SETAC - INCEPTION THROUGH 31 MARCH 2000

Breakout of the Total Dollars:

Small Business	30%
Small Disadvantaged Business	5%
Woman Owned/Small Business	3%
HUBZone	1%
Large Business	61%

Total SETAC Dollars: $440M

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STATUS OF ALL SETACS - INCEPTION THROUGH 31 MARCH 2000

Breakout of the Total *Subcontracted* Dollars:

Small Business	**54%**
Small Disadvantaged Business	**14%**
Woman Owned/Small Business	**9%**
HubZone	**2%**
Large Business	**21%**

Total SETAC Subcontracted Dollars: $160M

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CURRENT SETAC TASK ORDER AWARDS STATISTICS

- **Average T/O Award Time 2 Business Days/16 hours**
- **Best T/O Award Time 2 hours ***
- **Average Incremental Funding 9 days ****
- **Best Incremental Funding 8 hours ***

* **Including electronic distribution.**

** **Average non-SETAC PALT is 30 days.**

RUMOR CONTROL

- The "rumor mill" says:
  - "SMDC's SETACs will not have follow-on contracts."
  - "SMDC's SETA requirements will be absorbed into the AMCOM Omnibus 2000 (O2K)."
  - "SMDC will re-structure their SETACs to be more like the O2K."
- The truth is:
  - SMDC SETACs have the fastest task order award time in the Army, DoD, and the Federal Government;
  - SMDC intends to award multiple (similarly-structured) follow-on contracts for SETAC support; and
  - SMDC intends to improve the current SETAC process for the follow-on contracts.

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ACQUISITION TIMELINES/SCHEDULE

- **Summer 00** **Meetings with Various Industry Representatives (Segregated by Company Size)**
- **Fall 00** **General Industry Brief (Pre-DRFP)**
- **April 01** **DRFP Issued**
- **Jun/Jul 01** **Pre-solicitation Industry Briefing**
- **Aug 01** **RFP Released**

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ACQUISITION TIMELINES/SCHEDULE CONTINUED

- **Aug/Sep 01 OCI and Past Performance Data Due**
- **Sep/Oct 01 Proposals Due**
- **Dec 01 Contracts Awarded**
- **By Apr 02 Award T/Os and Transition Contractors, as necessary**
- **24 Apr 02 Performance Begins**

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UNCHANGED FROM PREVIOUS SETAC ACQUISITION

- Multiple Awards (at least one SB award)
- Performance-Based Scope of Work Supported by User Mission and Function Statements
- Indefinite Delivery/Indefinite Quantity (ID/IQ) Contracts
- Both Formal and Informal Competitive Task Order awards
- Fixed-Price Labor Categories
- Umbrella OCI Clause for primes with “technology area” flowdown to subcontractors
- Same SIC Code: 8731 (Small Business Size Standard: 1000 employees)
- Participation of Primes in the DA Mentor-Protégé Program

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CHANGES FROM PREVIOUS SETAC ACQUISITION

- Price Competition VS. Cost Competition
- Simplified Past Performance Requirement for Proposal
- Specified OCI determination format/process
- Fewer Formally-Competed Task Order Requirements Following Contract Award
- Government will utilize past performance under current SETACs for informally-competed task orders
- Tie Breaker in the event that two proposals receive equal evaluation scores
- THAAD PM will no longer have access to both SETAC and a separate THAAD-only SETA contract; they will use only SETAC

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CHANGES FROM PREVIOUS SETAC ACQUISITION WHICH ARE

- Both On-Site and Off-Site Rates
- Additional fixed-price labor categories
- Credit Card Payments VS. DFAS payments
- Pre-Solicitation On-line Acquisition Library
- Oral Presentation of Proposal Delivered on CD VS. “Live”
- Longer term contract with pre-established price re-determination factors (such as Award Term Contracting)
- Incentives to Primes to Utilize SB/SDB/WO/8(a)/Hubzone Subcontractors
- Evaluation Factors/Subfactors which reflect latest philosophy (pass-though caps, subcontracting incentives, effectiveness of contractor management systems, and innovation initiatives)

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OTHER RELATED ISSUES

- Set-asides for Small Business and/or 8(a) Teams - all options are being considered
- Bundling - we have looked at the issues and do not believe that we have a problem
- No Government restriction on number and/or type of teaming arrangements OR on adding subcontractors after contract award
- Past Performance for Joint Ventures
  - Technical rating based on members' individual rating
  - Management rating given a neutral

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SETAC SURVEY AND SURVEY RESULTS

- Has been provided to HASBAT membership and all current SETAC primes/subs
- Currently available to all interested parties on SMDC Website/ CAMO Webpage
- Comments/recommendations will be on a non-attribution basis
- Utilized to assist Government in upcoming acquisition decisions
- Significant issues brought out in the completed surveys will be addressed in upcoming meetings with industry
- Similar one will be distributed to the SMDC/PEO-AMD user activities/technical personnel

WE WELCOME AND NEED YOUR INPUT!!!!

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POC INFORMATION

- **Contracts Office:**

  lynne.washburn@smdc.army.mil

- **SADBU Office:**

  john.ralls@smdc.army.mil

  christine.smith@smdc.army.mil

- **SMDC WebSite Address for Acquisition Information:**

  http://www.smdc.army.mil/Contracts/Contracts.html

UNCLASSIFIED

IF I WERE A CONTRACTOR, I'D THINK ABOUT…

- **Elimination of the Ceiling on G&A**
- **The new "accessibility" standards proposed for all 'electronic and information technology" products sold to the government.**

UNCLASSIFIED

IF I WERE A CONTRACTOR, I'D THINK ABOUT…

- **DoD's new profit policy**
- **Contracting Officer's final payment amounts**
- **GAO's protest decision in "Oregon Iron Works" regarding past performance information**
- **Elimination of the "Paid Cost Rule" in FAC 97-16**

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SUMMARY

- **SMDC is pursuing ways to support the local business community (both small and large business) while still ensuring the best value acquisition for the Systems Engineering and Technical Assistance Contracts (SETACs)**

- **Questions and Answers**